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29 July 2022



Cautionary Statement on Forward-Looking Statements & Non-GAAP Measures

This presentation contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend all forward-looking statements to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements generally can be identified by the fact that they do not relate strictly to historical or current facts and by the use of forward-looking words such as "expect," "expectation," "believe," "anticipate," "may," "could," "intend," "belief," "plan," "estimate," "target," "predict," "project," "likely," "will," "continue," "should," "forecast," "commit," "outlook" or similar terminology. These statements are based on current estimates and assumptions made by us in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors that we believe are appropriate and reasonable under the circumstances, but there can be no assurance that such estimates and assumptions will prove to be correct. Forward-looking statements include, without limitation, statements regarding the future strategies, growth, business plans, investment, dividend and share repurchase plans, earnings, performance and returns of Yum China, anticipated effects of population and macroeconomic trends, the expected impact of the COVID-19 pandemic, the anticipated effects of our innovation, digital and delivery capabilities and investments on growth and beliefs regarding the longterm drivers of Yum China's business. Forward-looking statements are not guarantees of performance and are inherently subject to known and unknown risks and uncertainties that are difficult to predict and could cause our actual results or events to differ materially from those indicated by those statements. We cannot assure you that any of our expectations, estimates or assumptions will be achieved. The forward-looking statements included in this presentation are only made as of the date of this presentation, and we disclaim any obligation to publicly update any forward-looking statement to reflect subsequent events or circumstances, except as required by law. Numerous factors could cause our actual results or events to differ materially from those expressed or implied by forward-looking statements, including, without limitation: whether we are able to achieve development goals at the times and in the amounts currently anticipated, if at all, the success of our marketing campaigns and product innovation, our ability to maintain food safety and quality control systems, the changes in public health conditions, including the COVID-19 pandemic and regional outbreaks caused by existing or new COVID-19 variants, our ability to control costs and expenses, including tax costs, as well as changes in political, economic and regulatory conditions in China. In addition, other risks and uncertainties not presently known to us or that we currently believe to be immaterial could affect the accuracy of any such forward-looking statements. All forward-looking statements should be evaluated with the understanding of their inherent uncertainty. You should consult our filings with the Securities and Exchange Commission (including the information set forth under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q) for additional detail about factors that could affect our financial and other results. This presentation includes certain non-GAAP financial measures. Reconciliation of these non-GAAP financial measures to the most directly comparable GAAP measures are included in this presentation where indicated. You are urged to consider carefully the comparable GAAP measures and reconciliations.

Demonstrated Exemplary Resilience and Delivered Profitable Second Quarter



Focus on
Resilience
Growth
Moat
Strategic Framework

		Q2	
	2020	2021	2022
Total stores	9,954	11,023	12,170
Gross new stores	169	404	246
Net new stores	659 ¹	298	53
Revenue	\$1.90bn	\$2.45bn	\$2.13bn
Operating profit	\$128mn	\$233mn	\$81mn
Revenue growth ²	(11)%	29%	(13)%
System sales growth ³	(4)%	14%	(16)%
Same-store sales growth ³	(11)%	5%	(16)%
Restaurant margin	13.7%	15.8%	12.1%
Members	265 mn+	330 mn+	385 mn+
Off-premise sales ⁴	55%+	50%+	60%+
Digital order ⁴	~80%	~85%	~89%

4. % of Company sales

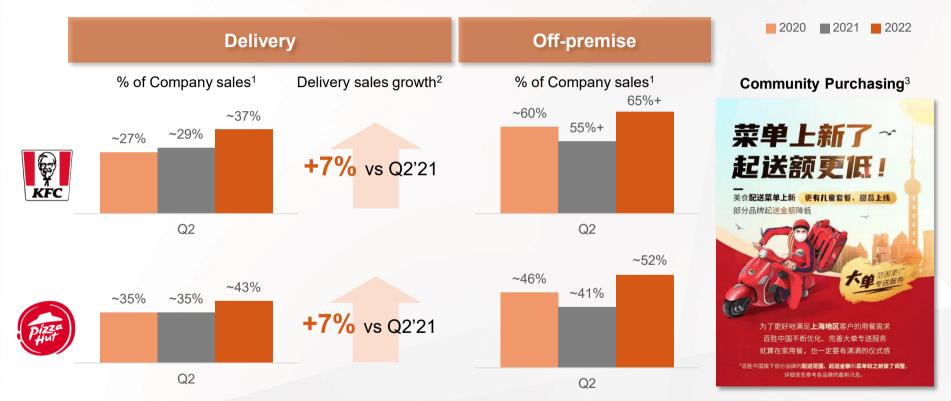
¹ Included 607 Huang Ji Huang stores from April 2020

² Stated in reported currency, includes the consolidation of Huang Ji Huang from April 2020, Suzhou KFC from August 2020 and Hangzhou KFC from December 2021

³ Stated on a constant currency basis.

Capturing Off-Premise Demand; Launched Community Purchasing During Lockdown





^{1 %} of Company sales include Suzhou KFC since August 2020 and Hangzhou KFC since December 2021

² Stated on a constant currency basis. Adjusted KFC delivery sales for 2021 to include Hangzhou KFC for a like-for-like comparison with 2022.

³ Shanghai underwent city-wide lockdown in April and May. During this period, only approximately 30% of our Shanghai stores were open and able to offer limited services.

Building Packaged Food as a New Sales Driver



Packaged Food Sales ¥ mn ~450 vs 1H 21 ~ 200 1H 21 1H 22



Microwaveable fried rice and dumplings ¥99 for 5 items

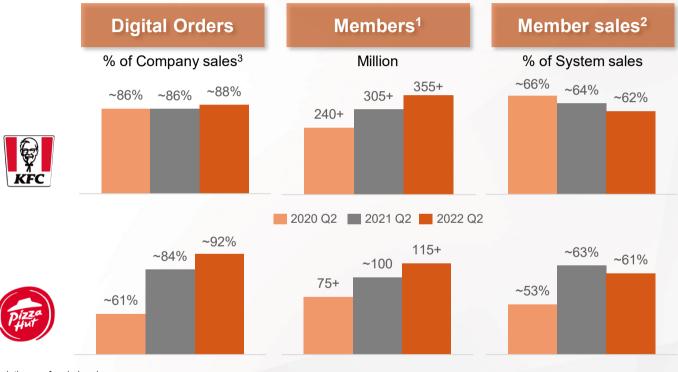
Ready-to-cook pasta and marinated steak

Pizza Hut

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Driving Digital Ordering and Member Sales





¹ Cumulative as of period-end

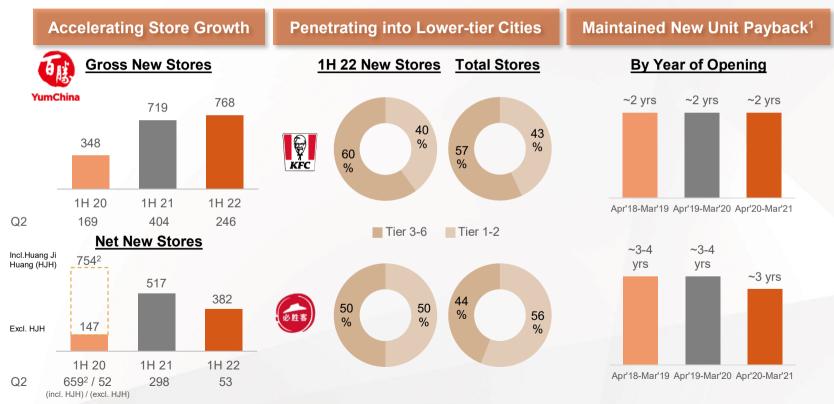


² From 2022, in addition to transactions in which members self-identified as members (i.e. through member QR code, using member coupons/vouchers, ordering via Super Apps or other own channels), member sales also include 1) transactions in which members order using our coupons/vouchers through third party e-commerce platforms, 2) Pizza Hut tableside orders paid through POS terminals, provided that members could otherwise be identified as members. 2021 data restated to reflect this change, Before restatement KFC was 65% in 2020 Q2, 62% in 2021Q2 and PH was 54% in 2021 Q2.

³ % of Company sales include Suzhou KFC since August 2020 and Hangzhou KFC since December 2021

Opening Healthy New Stores for Long-Term Growth





¹ Refers to Average Pre-tax Cash Payback Period assuming yearly cashflow is same as year 1, after deduction of 3% license fee and before G&A expenses and income tax; Years refer to store opening period.

² Included 607 Huang Ji Huang stores from April 2020

KFC Remains Resilient





		Q2	
	2020	2021	2022
Total stores	6,749	7,609	8,510
Net new stores	88	236	69
System sales growth ¹	(6)%	14%	(15)%
Same-store sales growth ¹	(10)%	4%	(16)%
Restaurant margin	14.6%	16.8%	13.4%
Operating profit (\$ mn) ²	159	240	122
Delivery sales ³	~27%	~29%	~37%
Off-premise sales ³	~60%	55%+	65%+
Digital order ³	~86%	~86%	~88%

¹ Stated on a constant currency basis

² Segment operating profit before unallocated costs in reported currency

³ % of Company sales

Offering Strong Value for Money





Beef Burgers





¥29.9 on weekends



Entry price and premium choices



Original Recipe at ¥2.5 (1987 price) Dessert kiosk – 50% off 2nd item



Family bucket (13 items) Price back to ¥59

Bringing Joy to Customers





可达鸭

KFC



New Late-Night Products



Traditional "Victory" Cake with Red Beans



Steamed Chicken Dumpling (ShaoMai)



Pizza Hut Also Remains Profitable





		Q2	
	2020	2021	2022
Total stores	2,258	2,425	2,711
Net new stores	(13)	43	32
System sales growth ¹	(12)%	16%	(14)%
Same-store sales growth ¹	(12)%	11%	(15)%
Restaurant margin	11.2%	13.1%	8.6%
Operating profit (\$ mn) ²	15	39	11
Delivery sales ³	~35%	~35%	~43%
Off-premise sales ³	~46%	~41%	~52%
Digital order ³	~61%	~84%	~92%

¹ Stated on a constant currency basis

² Segment operating profit before unallocated costs in reported currency

³ % of Company sales Store in photo: Pizza Hut store in Shanghai Sincere Plaza



Innovative New Menu Launched in April



Baked spicy crayfish with cheese



Innovative New Products Address Diverse Needs

Pastas with Traditional Chinese Flavors

> Wagyu beef with scallion oil (Shanghai flavor)

Beef stir fry with Shacha sauce (Fujian flavor)

Spicy pork
Dandan pasta
(Chengdu flavor)



必胜客国风意面

年轻就够味

和牛葱油意面

鎏金蟹粉意面

剃楚风味香卤鸭

Hairy crab caviar (Suzhou flavor)

Braised duck with spicy sauce (Wuhan flavor)

> One-person meal set from ¥29



Dahongpao Oolong Tea Drinks

- 600ml great satisfaction from ¥17
- Oolong tea with milk foam, milk tea and lemon tea

luo

Attractive Offers with Abundant Choices and Value



- ¥158 per person
- · Pre-sale from June 1
- All-you-can eat in 90 minutes
- 40 items include steak, pizza, snacks, drinks and dessert

- 20% off 6 items
- 23% off 7 items
- 30% off 9 items
- For mobile orders (dine-in or takeaway)





2 pizzas at $\rm \mbox{\ensuremath{$\downarrow$}} 99$ (selected pizzas and delivery only)

Our Emerging Brands Also Offering Great Products and Value



Taco Bell
Wrist burrito combo from ¥39.9



LavazzaKAFA coffee x4 + coffee mug at ¥128



Little Sheep 2 plates of lamb at ¥49.9



Continuing to Invest in Building our World Class Supply Chain Network







First two greenfield logistics centers in Chengdu and Huai'an, Jiangsu are now complete and operational



Capital Allocation Balances Operation Needs, Long-term Growth and Return to Shareholders



		=: 411.16		
\$ million		First Half		Disciplined Capital Allocation
\$ ITHINOTI	2020	2021	2022	
Cash and short-term investment	1,708	4,348	3,653	 Maintain sufficient cash for operations and contingencies
Cash flow from operating activities	452	773	609	Make significant capex investment in store network expansion, supply chain infrastructure and digital
Capital expenditure	185	303	347	Committed to returning excess cash to shareholders:
Free cash flow ¹	267	470	262	 ✓ Resumed cash dividends in Q4 2020 ✓ Resumed share repurchases in Q3 2021
Cash dividends distributed	45	101	101	✓ Board expanded share repurchases authorization to \$2.4 bn in March 2022. ~\$1.2 bn remained available as of June 30, 2022.
Share repurchases	7	-	400	Remain disciplined in M&A

Maintaining Net New Unit and Capex Targets for 2022



- Approximately 1,000 to 1,200 net new stores
- Continue with our disciplined approach of opening high-quality new stores



- Capital expenditure in the range of \$800 mn to \$1 bn
- Make significant capex investments in store network expansion, supply chain infrastructure and digital



Appendix

Published 2021 Sustainability Report & TCFD Report; Submitted Near-term Science-based Targets



Food

Food Safety & Quality

- Food safety and quality training covers 100% of employees in offices, restaurants, and logistics centers
- Food safety and quality audit covers 100% of our restaurants and logistics centers
- Food safety assessment covers 100% of food and food contact packaging suppliers

Nutrition & Health

 Reduce salt, sugar and oil usage through recipe upgrades, product innovation, enriched menu choices and multiple cooking methods

Environment

Climate Action

- Commit to reaching net-zero value chain emissions by 2050
- Submitted near-term targets for SBTi validation
- Developed decarbonization strategy and roadmap
- Enhance transparency by disclosing progress of climate action through TCFD report and CDP

Circular Economy

- Efficient use of resources and waste recycling
- Supply Chain Environment Impact
 - To reach a zero-deforestation supply chain
 - 100% RSPO-certified palm oil
 - 100% FSC-certified paper packaging by 2025

People

People First

- Share of women in the total workforce reached 65%
- 1.5% full-time jobs offered to people with disabilities
- Upgraded 'YUMC Care' benefits plan to cover around 100,000 employees and their families

Customer Relationship

- Formulated the YUMC
 Responsible Marketing Policy
- **Supply Chain Social Impact**
- 100% of critical suppliers covered by CSR audits

Community

Common Prosperity

- One Yuan Donation raised ¥230 million and provided nearly 53 million meals to support children in remote rural areas
- Community Care
 - Around 250,000 meals delivered to pandemic fighting frontline workers
- Equal Access to Education
 - Digital Classroom covered 240 schools in remote rural areas
 - KFC First Light Fund assisted 20,000 college students

Note: Data statistics as of the end of 2021

Well Recognized Sustainability Efforts





Member of
Dow Jones
Sustainability Indices

Powered by the S&P Global CSA

Member of DJSI:

World Index and Emerging Market Index

2020 and 2021





MSCI Environmental, Social and Governance (ESG) Ratings:

"AA" rating in 2022





Top Employer in China
by
Top Employers Institute

2019-2022





Bloomberg

Gender-Equality Index

2019-2022

Yum China Key Financials

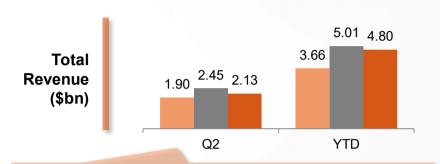


	Q2'20	Q2'21	Q2'22	Q2 YoY	YTD'20	YTD'21	YTD'22	YTD YoY
Same-store sales growth ¹	(11)%	+5%	(16)%	1	(13)%	+8%	(12)%	/
System sales growth ¹	(4)%	+14%	(16)%	1	(13)%	+24%	(10)%	/
Total revenue (\$bn)	1.90	2.45	2.13	(13)%	3.66	5.01	4.80	(4)%
Restaurant margin	13.7%	15.8%	12.1%	(3.7)ppts	12.2%	17.3%	13.0%	(4.3)ppts
Operating profit (OP) (\$mn)	128	233	81	(65)%	225	575	272	(53)%
Adjusted OP (\$mn)	132	237	82	(65)%	230	582	275	(53)%
Net income (NI) (\$mn)	132	181	83	(54)%	194	411	183	(56)%
Adjusted NI (\$mn)	136	185	84	(55)%	199	418	186	(56)%
Diluted EPS (\$)	0.34	0.42	0.20	(52)%	0.5	0.95	0.43	(55)%
Adjusted Diluted EPS (\$)	0.35	0.42	0.20	(52)%	0.51	0.96	0.44	(54)%

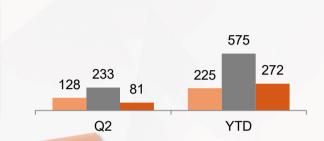
¹ Stated on a constant currency basis.

Key Factors of Year-over-year Change









Key factors for Q2 year-over-year decline

- + New unit contribution
- + Consolidation of Hangzhou KFC
- Same-store sales decline
- Temporary store closures
- Foreign exchange

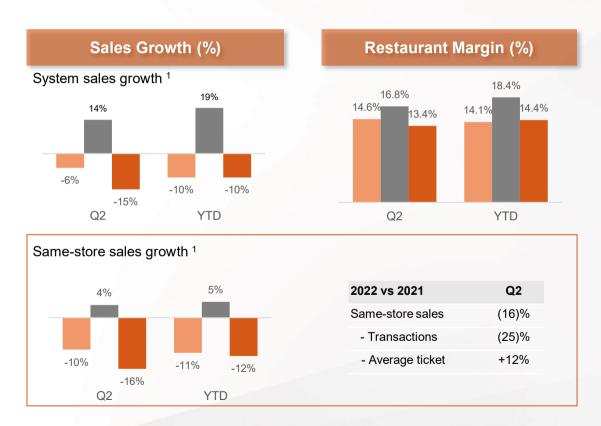


Key factors for Q2 year-over-year decline

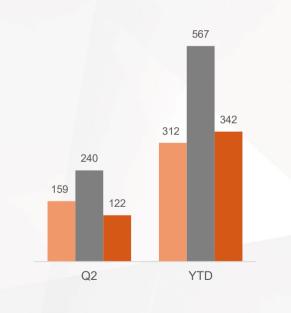
- + New unit contribution
- Cost savings and productivity gains
- + Relief from landlords and government agencies
- + Consolidation of Hangzhou KFC
- Sales deleverage
- Cost inflation in commodities, wages and utilities
- Increased rider cost associated with the rise in delivery volume
- Foreign exchange

KFC Key Financials





Operating Profit ² (\$ mn)

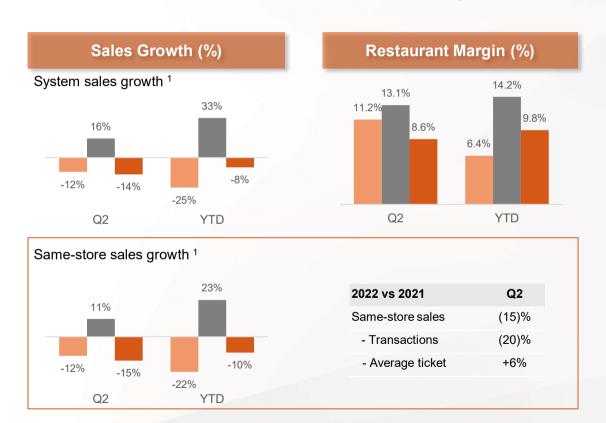


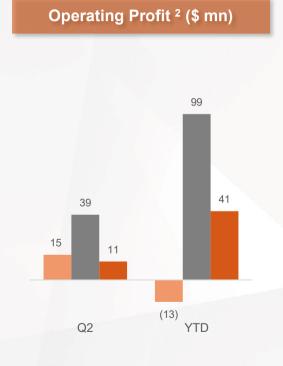
¹ Stated on a constant currency basis.

² Segment Operating Profit before unallocated shared service costs.

Pizza Hut Key Financials







¹ Stated on a constant currency basis.

² Segment Operating Profit before unallocated shared service costs.

Reconciliation of Reported Results to Non-GAAP Measures

		Quarte	r Ende	ed		Y ear to Da	ate Ei	1ded					
	6/3	0/2022	6/3	0/2021	6/3	0/2022	6/3	30/2021					
Non-GAAP Reconciliations	_												
Reconciliation of Operating Profit to Adjusted Operating Profit													
Operating Profit	\$	81	\$	233	\$	272	\$	575					
Special Items, Operating Profit		(1)		(4)		(3)		(7)					
Adjusted Operating Profit	\$	82	\$	237	\$	275	\$	582					
Reconciliation of Net Income to Adjusted Net Income	_							- 6					
Net Income – Yum China Holdings, Inc.	\$	83	\$	181	\$	183	\$	411	Details of Special Items				
Special Items, Net Income -Yum China Holdings, Inc.		(1)		(4)		(3)		(7)	Details of Opeoidi Items				
Adjusted Net Income – Yum China Holdings, Inc.	\$	84	\$	185	\$	186	\$	418					
Reconciliation of EPS to Adjusted EPS	_									Quart	er Ended	Year to Da	ate Ended
Basic Earnings Per Common Share	\$	0.20	\$	0.43	\$	0.43	\$	0.98		6/30/2022	6/30/2021	6/30/2022	6/30/2021
Special Items, Basic Earnings Per Common Share		_		(0.01)		(0.01)		(0.01)	Share-based compensation expense for Partner PSU awards(1)	\$ (1) \$ (4)	\$ (3)	\$ (7)
Adjusted Basic Earnings Per Common Share	\$	0.20	\$	0.44	\$	0.44	\$	0.99	Special Items, Operating Profit	(1) (4)	(3)	(7)
Diluted Earnings Per Common Share	S	0.20	S	0.42	\$	0.43	\$	0.95	Tax effect on Special Items(2)	<u> </u>			
Special Items, Diluted Earnings Per Common Share	Ψ	-	Ψ	-	Ψ	(0.01)	Ψ	(0.01)	Special Items, net income - including noncontrolling interests	(1) (4)	(3)	(7)
Adjusted Diluted Earnings Per Common Share	\$	0.20	\$	0.42	<u>s</u>	0.44	\$	0.96	Special Items, net income – noncontrolling interests	<u> </u>			
· ·	<u> </u>	0.20	<u> </u>	0.12		0	<u> </u>	0.70	 Special Items, Net Income –Yum China Holdings, Inc. 	\$ (1) \$ (4)	\$ (3)	\$ (7)
Reconciliation of Effective Tax Rate to Adjusted Effective Tax Rate Effective tax rate		26.5%		24.8%		30.4%		27.6%	Weighted-average Diluted Shares Outstanding (in millions)	424	435	427	434
		0.2%		0.3%		0.3%		0.4%	Special Items, Diluted Earnings Per Common Share	\$	- S —	\$ (0.01)	\$ (0.01)
Impact on effective tax rate as a result of Special Items									- Special Relia, Dilated Lannings For Common Single	4		\$ (0.01)	(3.01)
Adjusted effective tax rate		26.3%		24.5%		30.1%		27.2%					

¹⁾ In February 2020, the Company granted Partner PSU Awards to select employees who were deemed critical to the Company's execution of its strategic operating plan. These PSU awards will only vest if threshold performance goals are achieved over a four-year performance period, with the payout ranging from 0% to 200% of the target number of shares subject to the PSU awards. Partner PSU Awards were granted to address increased competition for executive talent, motivate transformational performance and encourage management retention. Given the unique nature of these grants, the Compensation Committee does not intend to grant similar, special grants to the same employees during the performance period. The impact from these special awards is excluded from metrics that management uses to assess the Company's performance. The Company recognized share-based compensation expense of \$1 million and \$3 million associated with the Partner PSU Awards for the quarter and year to date ended June 30, 2022, respectively, and \$4 million and \$7 million for the quarter and year to date ended June 30, 2021.

2) The tax expense was determined based upon the nature, as well as the jurisdiction, of each Special Item at the applicable tax rate.

About Yum China

Yum China Holdings, Inc. is a licensee of Yum! Brands in mainland China. It has exclusive rights in mainland China to KFC, China's leading quick-service restaurant brand, Pizza Hut, the leading casual dining restaurant brand in China, and Taco Bell, a California-based restaurant chain serving innovative Mexican-inspired food. Yum China also owns the Little Sheep, Huang Ji Huang and COFFii & JOY concepts outright. In addition, Yum China has partnered with Lavazza to explore and develop the Lavazza coffee shop concept in China. The Company had 12,170 restaurants in over 1,700 cities at the end of June 2022.

In 2021, Yum China was selected as a member of both Dow Jones Sustainability Indices (DJSI): World Index and Emerging Market Index. In 2022, Yum China ranked # 359 on the Fortune 500 list. The Company was also named to the Bloomberg Gender-Equality Index and was certified as a Top Employer 2022 in China by the Top Employers Institute, both for the fourth consecutive year. For more information, please visit https://ir.yumchina.com.

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